LAND TRANSACTIONS, FINANCE AND DEVELOPMENT
Spring 2020
Professor Marc Mihaly

Class meets once per week in a double session via Zoom
Fridays 9:55 a.m. to 12:35p.m.

The Learning Management System is Canvas
All students will be contacted with log on information for both the Zoom
class sessions and Canvas

ASSIGNMENT FOR THE FIRST CLASS

Week 1 (Class Session Friday, January 15)

History of Land Disposition and Development.  This class examines the
history of land development in the United States from the Colonial period to the
present time.  This essential background serves to introduce the precursors of the
modern built environment in which we live.  This material is from the course pack
and is referred to here as “ULI Development.”

Reading:

-  *ULI Development*, Ch. 4: “The Colonial Period to the Late 1800’s”

-  *ULI Development*, Ch. 5: “The Late 1800’s to World War II”

-  *ULI Development*, Ch. 6: “Post- WW II to the Present”

  We’ll cover the other players in this chapter later in the class.

  (Real Estate Sales, Useful Definitions)

Total:  92 easy pages

-  Please download from Canvas and review the excerpts from the U.S.
  Constitution and questions I’ve asked.  You’ll find this in the module for
  Week 1.
Note that the text and course pack are available in the book store. If you are remote from SoRo, they will mail to you. The text and course pack are:


- A Course Pack with excerpts from Miles *et al*, *REAL ESTATE DEVELOPMENT: PRINCIPLES AND PROCESS*, Urban Land Institute, 4th Ed. 2009. This work is cited as “*ULI Development.*”