

# VERMONT LAW SCHOOL

## NEGOTIATION

ADR 6420.01 (2 Credits)

**Spring Term 2019**  
Oakes 208

Professor Gregory S. Clayton  
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First Assignment due at start of first class:  
Friday, February 8<sup>th</sup> (2:30 p.m.)

Read Syllabus;  
complete Parts I & II of  
*Negotiation Genius*; read Model  
Rules of Professional Conduct  
4.1, 1.6 & 8.4; read ABA Formal  
Opinion 06-0439; turn in First  
Journal (letter to future self)