

**ENVIRONMENTAL DISPUTE RESOLUTION**  
**ADR 6415**  
**Spring 2019**  
**Professor Martha Judy**  
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**(802) 444-1345**  
**Thursdays from 3:35-6:15 p.m.**  
**Office Hours after class or by appointment**

**First Assignment**

**Class 1: Introduction, The Nature of Environmental Conflict: The Role of Negotiation and the Negotiator**

1. Read: **Bargaining for Advantage: Introduction, Chapters 1 and 2**
2. Complete the Bargaining Styles Assessment Tool on p. 237 of **Bargaining for Advantage**
3. Read the remainder of Appendix A in **Bargaining for Advantage** p. 242- 250
4. *Consider the role of negotiation in relation to litigation in Scenic Hudson vs. Consolidated Edison as detailed in the timeline linked here: <http://library.marist.edu/archives/mehp/scenicdecision.html>.*
5. **Bring a discussion example to class:** Please be prepared to share with the class one specific example of an environmental, land use, natural resources or energy dispute that involves (or involved) negotiation. You may reflect on information from other classes, cases, news articles, personal or work experience, etc. Please consider how your example demonstrates the importance (or not) of negotiation to environmental, land use, natural resources or energy law and policy.