

# LAND TRANSACTIONS, FINANCE AND DEVELOPMENT, Spring 2018

Professor Marc Mihaly

Oakes 208 at 2:10 p.m. to 3:25 p.m.

## ASSIGNMENT FOR THE FIRST CLASS

**Class 1 (Tuesday, January 9). History of Land Disposition and Development.** This class examines the history of land development in the United States through World War II. This essential background serves to introduce the precursors of the modern built environment in which we live.

- *ULI Development*, Ch. 4: “The Colonial Period to the Late 1800’s”
- *ULI Development*, Ch. 5: “The Late 1800’s to World War II”

Total: 45 pages

Note that the texts are:

- George Lefcoe’s multidisciplinary text, *REAL ESTATE TRANSACTIONS*, Sixth Edition, LexisNexis, 2009, cited in this syllabus as “*Lefcoe*.” This text, addressing a practical area, generally uses problems rather than cases. We will cover many of the problems in class. It’s available in bound and loose-leaf form at the bookstore.
- A Course Pack with excerpts from Miles *et al*, *REAL ESTATE DEVELOPMENT: PRINCIPLES AND PROCESS*, Urban Land Institute, 4<sup>th</sup> Ed. 2009. This work is cited as “*ULI Development*.”