

FIRST ASSIGNMENT
MEDIATION ADVOCACY
ADR 410.A (2 Credits)

Professors Tad Powers and Adam Powers

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Office Phone (802) 388-2211

tad@markspowers.com

adam@markspowers.com

Assignments for Class 1 (2/2/18):

a. Reading Assignment: **read Chapters 1-4**, Mediation Advocacy, **except for** the following **optional** sections, which are recommended but not required: 2.4 (pages 25-33) and Sections 3.6 - 3.15 (pages 65-87). *Note that Negotiation is a separate VLS course, so we will try not to overlap too much here. Negotiation skills are covered in optional Sections 3.6-3.15. Those skills are crucial for effective advocacy in mediation, so those pages are well worth reading for this course, even if not assigned.*

- b. Familiarize yourself with appendices at the back of Mediation Advocacy.
- c. Look up and read 12 V.S.A. Chapter 194;
- d. Look up and read Vermont Rule of Civil Procedure 16.3.